



ROHDE & SCHWARZ

Rohde & Schwarz USA, Inc.
6821 Benjamin Franklin Drive Columbia, MD 21046-2633
Phone (410) 910-7800 Fax (410) 910-7801

July 25, 2019

STATE OF NEBRASKA
Department of Administrative Services
State Purchasing Bureau
1526 K Street
Suite 130
Lincoln, NE 68508

Attention: Julie Dabydeen
Contract Manager

Subject: Best and Final Offer

Reference: Solicitation #6078 OF

Rohde & Schwarz is pleased to present our best and final offer to the State of Nebraska's Invitation to Bid. The attached quotation(s) details the discount, estimated delivery schedule and product(s). This response and consists of:

1. This Cover Letter / Transmittal Document;
2. State of Nebraska BAFO Spreadsheet Forms (signed); and
3. Quotations: #230400.0; #230271.0; #230432.0; and #230272.0.

The offered products are commercial off-the-shelf products, and are manufactured by Rohde & Schwarz.

Freight is FOB Destination CONUS. Rohde & Schwarz payment terms are net 30 days with approved credit from date of invoice. The attached quotation is issued in U.S. dollars, and includes a warranty period of twelve (12) months.

The Tax Identification Number for Rohde & Schwarz is 11-2485528; and R&S is registered with the System for Award Management (SAM) web site (formally Central Contractor's Registration or CCR).

Rohde & Schwarz, Inc. has completed our annual representations and certifications, and is registered with the ORCA. Please reference the Rohde & Schwarz DUNS number 095609798 to view the current representations and certifications.

We appreciate the opportunity to be your supplier of choice for this solution. If you have any additional questions or concerns regarding this proposal, please contact Jennifer Engelhard, Contracts & Trade Compliance Supervisor, at Jen.Engelhard@rsa.rohde-schwarz.com, or (410) 910-7894; or Greg Martin, Account Manager, at Greg.Martin@rsa.rohde-schwarz.com, or (224) 653-8647.

Best regards, Jen



Jennifer Engelhard
Contracts & Trade Compliance Supervisor

Rohde & Schwarz USA, Inc.
6821 Benjamin Franklin Drive
Columbia, MD 21046
Phone: 410-910-7894 | Fax: 410-910-7801
Email: Jen.Engelhard@rsa.rohde-schwarz.com
Internet: www.rohde-schwarz.com

Buyer: Julie Dabydeen

6078 OF
NETV - BEST AND FINAL OFFER
COST SHEET

Opening Date: 07/30/19

Line #	NET TV TRANSLATOR REFRESH (8 TRANSMITTERS)			Unit Price
	Description	Qty	UOM	
1	50W UHF TRANSMITTER, CHANNEL 14 - Make and Model Bidding__TLU9-50W_____	1	EA	\$6,358.31
2	MASK FILTER, CHANNEL 14 - Make and Model Bidding_Dielectric_UT6E2F-50-ATSC 50W	1	EA	\$988.64 Includes directional coupler and connection cable
3	50W UHF TRANSMITTER, CHANNEL 20 - Make and Model Bidding__TLU9-50W_____	1	EA	\$6,358.31
4	MASK FILTER, CHANNEL 20 - Make and Model Bidding_Dielectric_UT6E2F-50-ATSC 50W	1	EA	\$988.64 Includes directional coupler and connection cable
5	50W UHF TRANSMITTER, CHANNEL 24 - Make and Model Bidding__TLU9-50W_____	1	EA	\$6,358.31
6	MASK FILTER, CHANNEL 24 - Make and Model Bidding_Dielectric_UT6E2F-50-ATSC 50W	1	EA	\$988.64 Includes directional coupler and connection cable
7	100W VHF TRANSMITTER, CHANNEL 6 - Make and Model Bidding_____	1	EA	No Bid - We do not offer a Low Band VHF Transmitter

Buyer: Julie Dabydeen

6078 OF
NETV - BEST AND FINAL OFFER
COST SHEET

Opening Date: 07/30/19

Line #	NET TV TRANSLATOR REFRESH (8 TRANSMITTERS)			Unit Price
	Description	Qty	UOM	
8	MASK FILTER, CHANNEL 6 - Make and Model Bidding_____	1	EA	No Bid - We do not offer a Low Band VHF Transmitter
9	100W VHF TRANSMITTER, CHANNEL 10 - Make and Model Bidding_TMV9-1	1	EA	\$17,500.00
10	MASK FILTER, CHANNEL 10 - Make and Model Bidding_Dielectric HT6E6F-2K	1	EA	\$2727.27 Includes Directional Coupler and connection Cable
11	1200W UHF TRANSMITTER CHANNEL 23 - Make and Model Bidding_Rohde & Schwarz TMU9-2	1	EA	\$29,850.00
12	MASK FILTER, CHANNEL 23 - Make and Model Bidding_Dielectric UT6E7F-1.5K	1	EA	\$3658.82 Includes Directional Coupler and Connection Cable
13	DUAL EXCITER CONFIGURATION CHANNEL 23 - Make and Model Bidding_Rohde & Schwarz TCE900	1	EA	\$12,687.61
14	SHELF SPARE PA MODULE OPTION CHANNEL 23 - Make and Model Bidding_Rohde & Schwarz PMV901	1	EA	\$7,300.00
15	1200W UHF TRANSMITTER, CHANNEL 33 - Make and Model Bidding_Rohde & Schwarz TMU9-2	2	EA	-\$29,850.00
16	MASK FILTER, CHANNEL 33 - Make and Model Bidding_Dielectric UT6E7F-1.5K	2	EA	\$3658.82 Includes Directional Coupler and Connection Cable

\$59,700.00

\$7,317.64

Buyer: Julie Dabydeen

6078 OF
NETV - BEST AND FINAL OFFER
COST SHEET

Opening Date: 07/30/19

Line #	NET TV TRANSLATOR REFRESH (8 TRANSMITTERS)			Unit Price
	Description	Qty	UOM	
17	DUAL EXCITER CONFIGURATION CHANNEL 33 - Make and Model Bidding_Rohde & Schwarz TCE900	2	EA	\$12,687.61
18	SHELF SPARE PA MODULE OPTION CHANNEL 33 - Make and Model Bidding Rohde & Schwarz PMV901	1	EA	\$7,300.00
Total cost of lines 1-18				\$149,260.98

\$25,375.22

\$195,457.41

Please Attach Separate Itemized Price Sheet for Each Line Item Listed Above


Bidder Signature
ROHDE & SCHWARZ USA, INC.
Company Name

7/25/2019
Date